

**YOU CAN'T GET RIGHT ANSWERS**



**— IF YOU'RE ASKING THE WRONG —  
QUESTIONS**

**IF YOU'RE ASKING THE WRONG -  
QUESTIONS**

## MY TOP 40 FAVORITE PERSONAL DEVELOPMENT BOOKS

1. **THINK AND GROW RICH**, Napoleon Hill
2. **PROMPTINGS**, Kody Bateman \*
3. **THE SLIGHT EDGE**, Jeff Olson \*
4. **THE GREATEST SALESMAN IN THE WORLD**, Og Mandino \*
5. **THE GO-GIVER**, Bob Burg/John David Mann \*
6. **GO-GIVERS SELL MORE**, Bob Burg/John David Mann \*
7. **IT'S NOT ABOUT YOU**, Bob Burg/John David Mann
8. **BEACH MONEY**, Jordan Adler \*
9. **HOW TO WIN FRIENDS AND INFLUENCE PEOPLE**, Dale Carnegie
10. **AS A MAN THINKETH**, James Allen \*
11. **THE POWER OF POSITIVE THINKING**, Norman Vincent Peale
12. **THE MAGIC OF THINKING BIG**, David Schwartz
13. **START WITH WHY**, Simon Sinek
14. **THE MAGIC**, Rhonda Byrne \*
15. **THE BUSINESS OF THE 21<sup>st</sup> CENTURY**, Robert Kiyosaki
16. **FAILING FORWARD**, John Maxwell
17. **THE 21 IRREFUTABLE LAWS OF LEADERSHIP**, John Maxwell
18. **THE SEVEN HABITS OF HIGHLY EFFECTIVE PEOPLE**, Steven Covey
19. **MAN'S SEARCH FOR MEANING**, Viktor Frankl
20. **RISKY IS THE NEW SAFE**, Randy Gage
21. **THE LAWS OF LIFETIME GROWTH**, Dan Sullivan & Catherine Nomura
22. **365 THANK YOUs**, John Kralik
23. **MIND MAGIC**, Martha Hiatt
24. **THE POWER OF YOUR SUBCONSCIOUS MIND**, Dr. Joseph Murphy
26. **THE COMPOUND EFFECT**, Darren Hardy
27. **TRIBES**, Seth Godin
28. **THE ULTIMATE GIFT**, Jim Stovall \*
29. **GOLD MEDAL STRATEGIES**, Jim Craig
30. **BECOME A BETTER YOU**, Joel Osteen
31. **AWAKEN THE GIANT WITHIN**, Anthony Robbins
32. **RESOLVED**, Orrin Woodward
33. **THREE FEET FROM GOLD**, Greg Reid & Sharon Lechter
34. **THE FOUR AGREEMENTS**, Don Miguel Ruiz
35. **THE TRUST EDGE**, David Horsager
36. **THE NEW PSYCHO-CYBERNETICS**, Maxwell Maltz
37. **THE FIVE MAJOR PIECES TO THE LIFE PUZZLE**, Jim Rohn
38. **THE DREAM GIVER**, Bruce Wilkinson \*
39. **THE NEXT MILLIONAIRES**, Paul Zane Pilzer
40. **SECRETS OF THE MILLIONAIRE MIND**, T. Harv Eker

**My Personal List Books to Read (highlighted bold)**